



WORKSPACE **VENDEDOR**

REPRESENTATION MANAGEMENT

YOUR BEST FRIEND WHEN SELLING

SELLING LIKE NEVER BEFORE!

ORDERS

PRODUCT CATALOG

SALES PROSPECTING

COMMISSION CONTROL

WINDOWS - ANDROID - IOS - LINUX

10 DAYS FREE TRIAL



WORKSPACE
SERVICES



INFO@WORKSPACESERVICES.COM.BR



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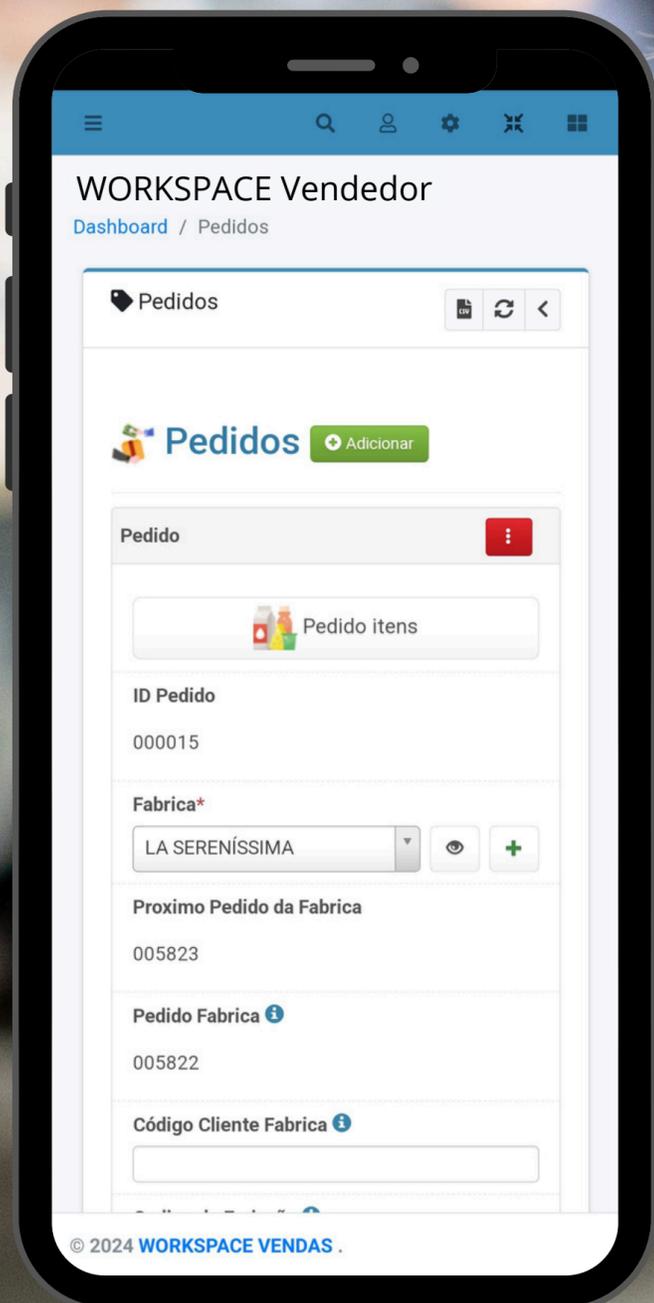
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WORKSPACE **VENDEDOR**

IT IS A WEB APPLICATION FOR
ADVANCED MANAGEMENT, DESIGNED
TO FACILITATE THE ADMINISTRATION
OF **REPRESENTATION COMPANIES** AND
AGENTS.

BEING **100% IN THE CLOUD**, IT
CAN BE ACCESSED FROM ANY
DEVICE, WITHOUT NEEDING
TO INSTALL ANYTHING.





WORKSPACE **VENDEDOR**

EASE OF USE AND INFRASTRUCTURE

CONVENTIONAL **SALES OR REPRESENTATIONS SOFTWARE** END UP BECOMING MORE EXPENSIVE AND LIMITED FOR SOME REASONS:

- THEY REQUIRE AN IT PROFESSIONAL FOR THEIR INSTALLATION, AS MANY OF THEM REQUIRE THE INSTALLATION OF A DATABASE ON THE PC AND OTHER COMPONENTS THAT MAY AFFECT THE FUNCTIONING OF THE SOFTWARE ALREADY PRESENT.
- THEY REQUIRE THE COMPUTER TO HAVE WINDOWS IN ORDER TO WORK, AND IF IT IS A COMPANY, IT IS EXTREMELY DANGEROUS TO USE PIRATE SOFTWARE. SO IF IT IS NOT ALREADY AVAILABLE, YOU WILL NEED TO PURCHASE SOFTWARE, MS OFFICE, ETC. LICENSES;
- THEY CAN ONLY BE ACCESSED BY COMPUTERS ON THE COMPANY'S NETWORK, AND EVEN THEN DEPENDING ON THE SOFTWARE ARCHITECTURE, THEY NEED TO BE INSTALLED ON THE TERMINALS.

THE APP DOES **NOT REQUIRE ANY TYPE OF SPECIAL INFRASTRUCTURE**, IT REQUIRES A WI-FI SPOT IF USED ON CELL PHONES OR TABLETS (IF YOU PREFER YOU CAN USE IT WITH 4G.) OR A CONVENTIONAL CABLE INTERNET SPOT ON YOUR NETWORK.

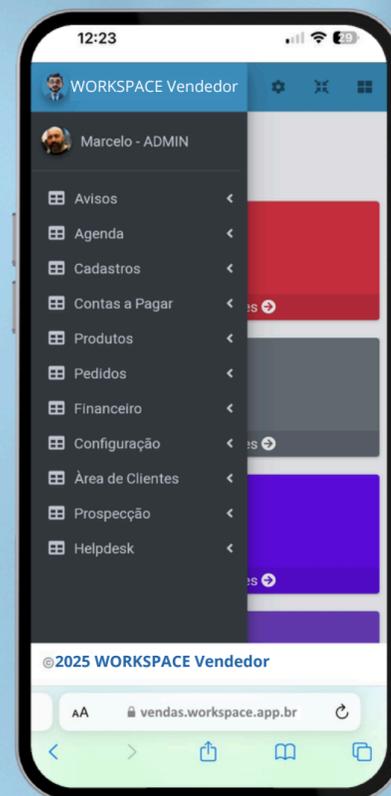
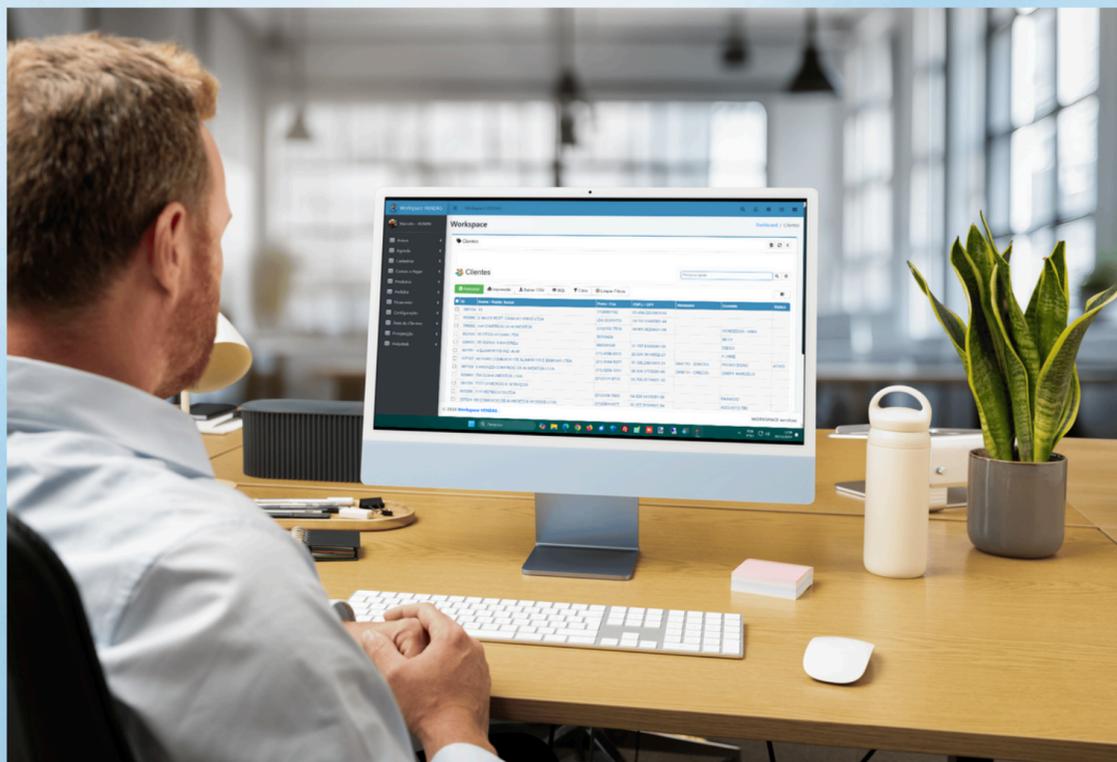
YOU CAN USE YOUR OFFICE'S CONVENTIONAL INTERNET FOR USE ON PCS ON ANY OPERATING SYSTEM, DISPENSING THE PURCHASE OF ADDITIONAL SERVERS AND LICENSES, IN ADDITION TO WHAT THE COMPANY ALREADY HAS.

THE **WORKSPACE VENDEDOR** CONNECTS TO THE SERVER WITH AN **SSL CERTIFICATE**, ENCRYPTING THE INFORMATION, ALSO HAS A ROBUST PERMISSIONS AND PASSWORD SYSTEM.

IT ALSO ALLOWS, IF THE COMPANY NEEDS, LOGIN TO BE DONE IN ADDITION TO THE CONVENTIONAL USERNAME AND PASSWORD, USING THE FOLLOWING METHODS:

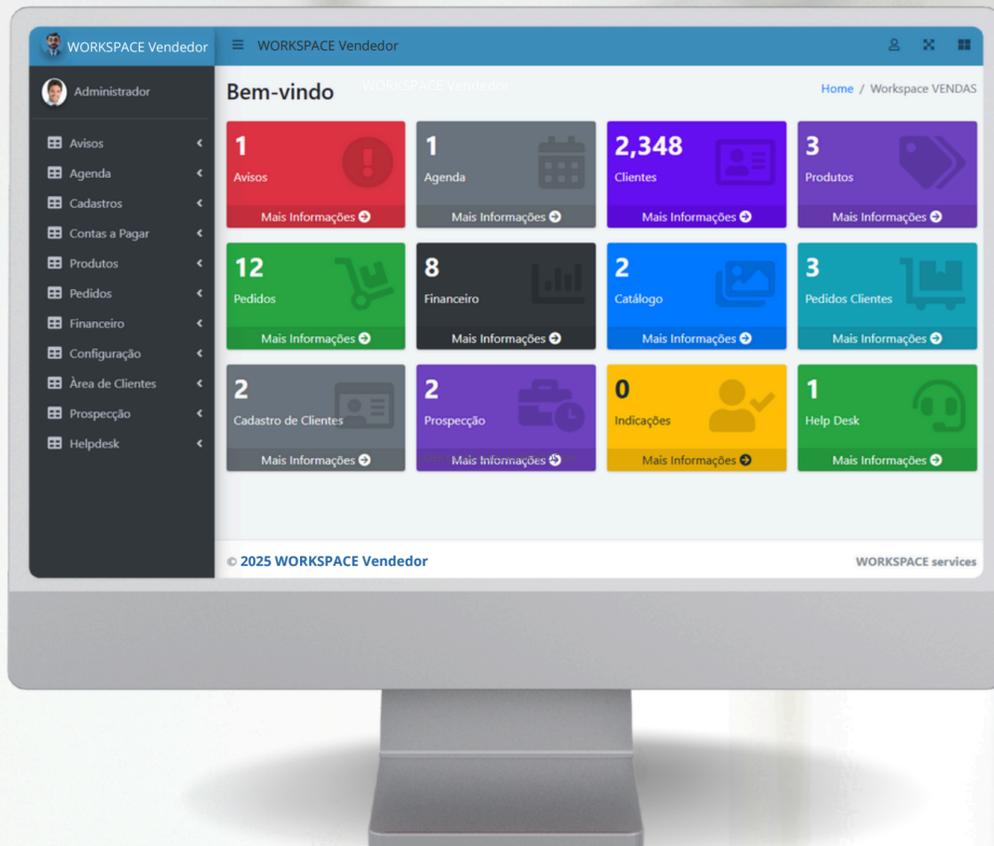
- **OTP LOGIN** - (THE APP SENDS A UNIQUE TOKEN VIA EMAIL AT EACH LOGIN)
- **TOTP** - (USE WITH GOOGLE AUTHENTICATOR) FOR MAXIMUM SECURITY AS IT CHANGES THE LOGIN PASSWORD EVERY 2 MINUTES

THE ADMINISTRATOR CAN ACCESS THE PLATFORM FROM ANYWHERE IN THE WORLD, EVEN OUTSIDE WORKING HOURS, MAKING THE SELLER WORKSPACE THE MOST PRACTICAL OPTION FOR YOUR COMPANY.





WORKSPACE VENDEDOR



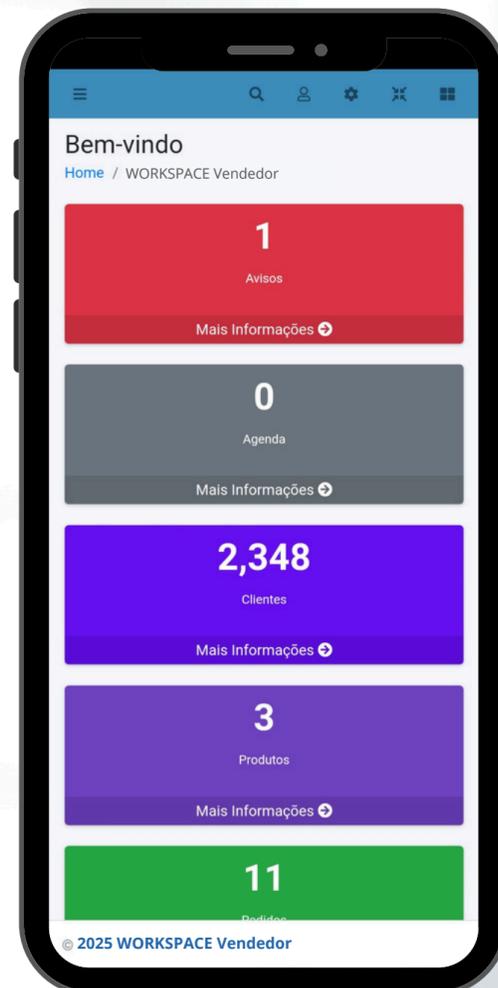
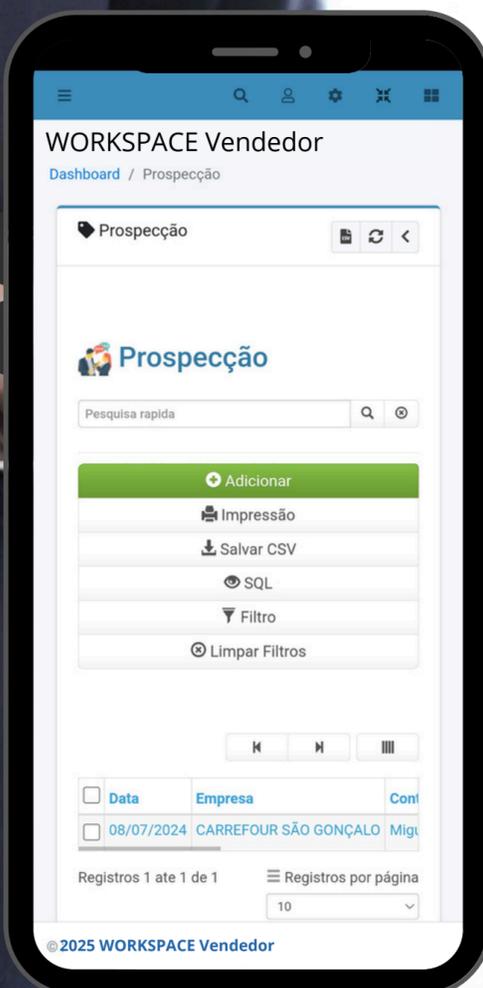
EASY MANAGEMENT OF YOUR REPRESENTATION

WHEN YOU ISSUING THE SALES ORDER, THE SYSTEM WILL AUTOMATICALLY **MANAGE THE COMMISSIONS** TO BE RECEIVED, YOUR FINANCES AND THE COMMISSIONS OF YOUR AGENTS.

WHEN YOU GENERATE PRICE TABLES OR ADJUSTMENTS, EVERYTHING WILL BE MADE AVAILABLE TO YOUR TEAM IN REAL TIME

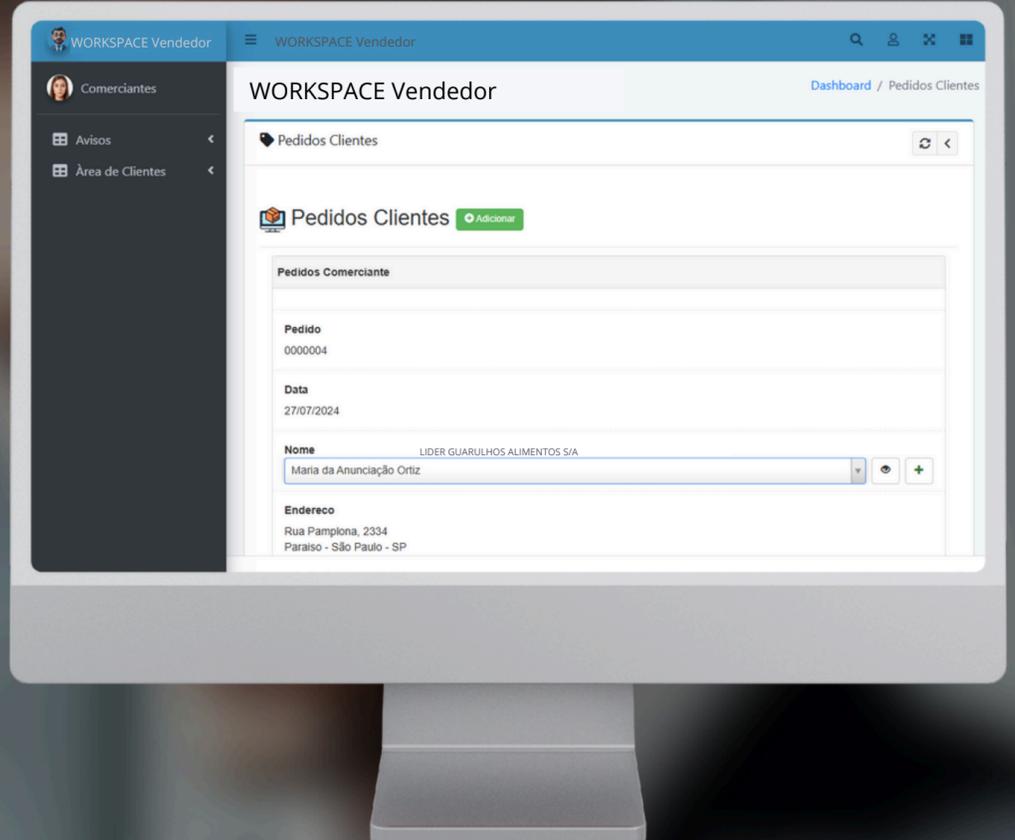
EXCLUSIVE **SALES PROSPECTING** SYSTEM, WHERE YOU CAN MONITOR AND EVEN GUIDE YOUR SALESPEOPLE TO COMPLETE MORE COMPLEX DEALS.

THE **WORKSPACE VENDEDOR** HAS A HELPDESK SYSTEM INTEGRATED INTO THE APPLICATION. YOUR EMPLOYEES AND AGENTS CAN SEND US ANY QUESTIONS RELATING TO THE SYSTEM. EVERYTHING IS CLEAR AND CAN BE ACCESSED FROM ANY DEVICE.





WORKSPACE VENDEDOR



CUSTOMER SERVICE

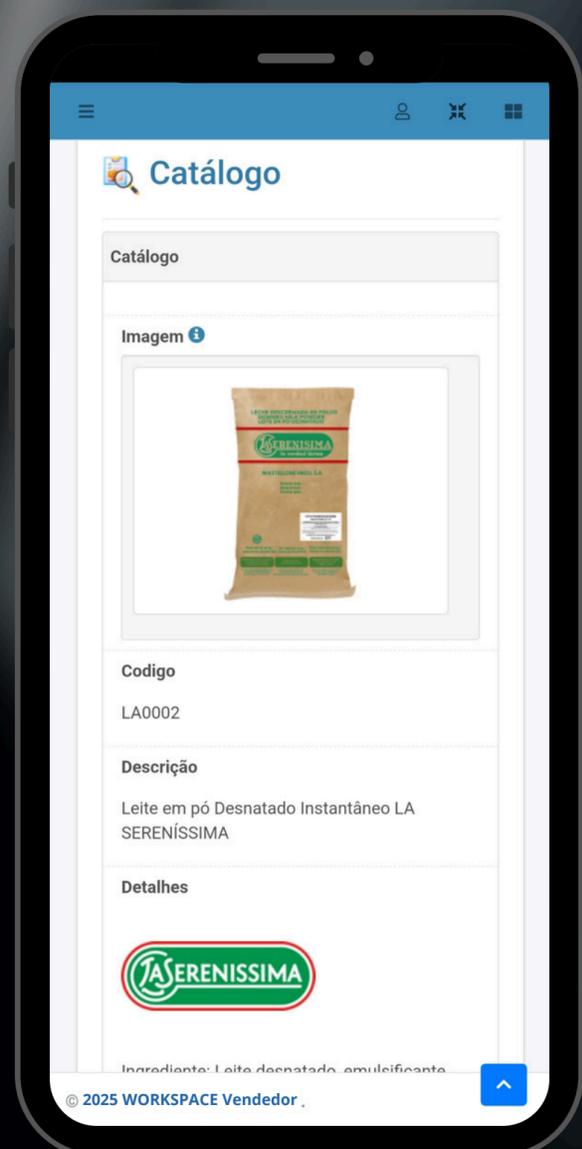
YOU CAN PROVIDE **EXCLUSIVE ACCESS** TO YOUR CUSTOMERS SO THAT THEY CAN PLACE THEIR ORDERS, CHECK PRICES AND UPDATE THEIR DATA IN A COMPLETELY SEPARATE AREA, ALSO CHOOSING WHETHER THEY WANT TO PLACE THE ORDERS ON A CELL PHONE OR ON A COMPUTER.

THE REPRESENTATIVE COMPANY WILL BE NOTIFIED WHENEVER A NEW CUSTOMER ORDER IS PLACED.

REPRESENTATIVES

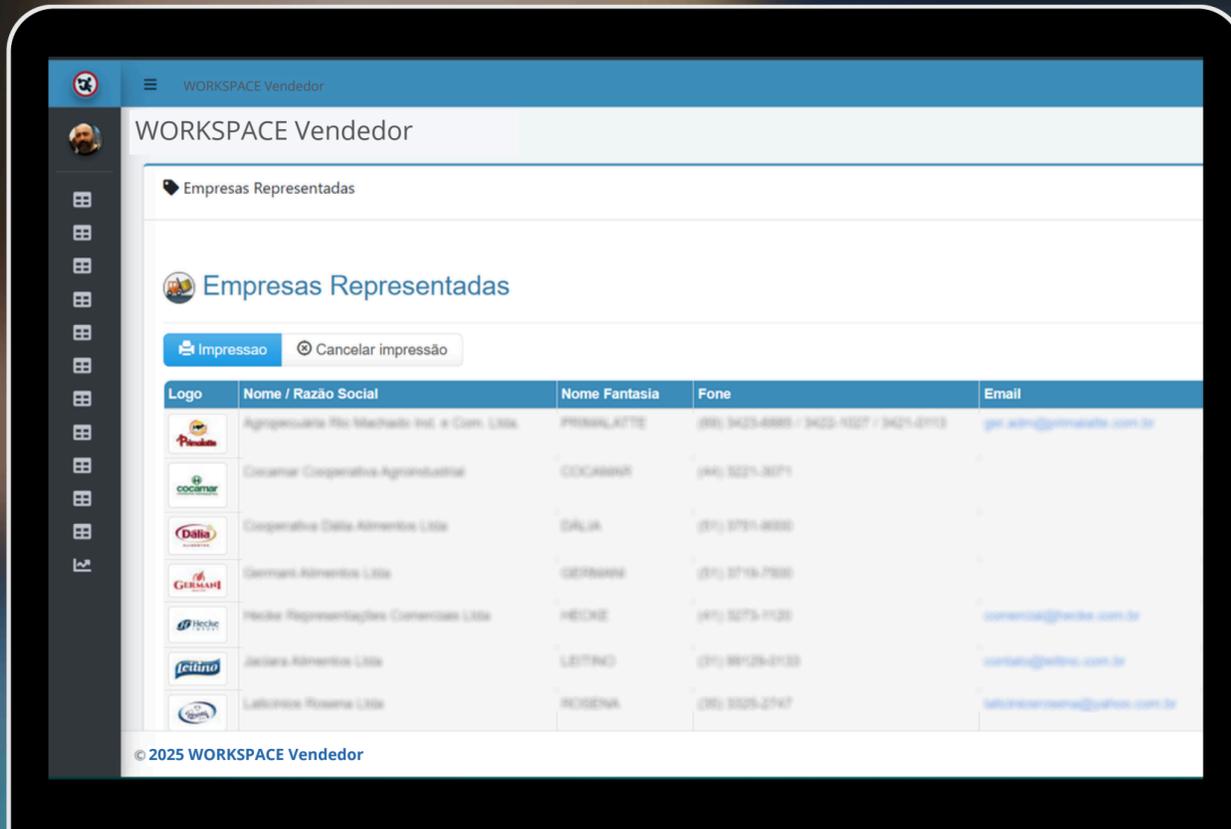
YOUR REPRESENTATIVES OR AGENTS ALSO HAVE AN **EXCLUSIVE AREA** IN THE SYSTEM, WHERE THEY CAN MAKE A **DIGITAL CATALOG** AVAILABLE TO CUSTOMERS SO THAT THE CUSTOMERS CAN CHECK PRICES WHILE VIEWING THE PRODUCTS.

THE APP GENERATES PRICE TABLES IN **PDF OR PRINTED FORM**.



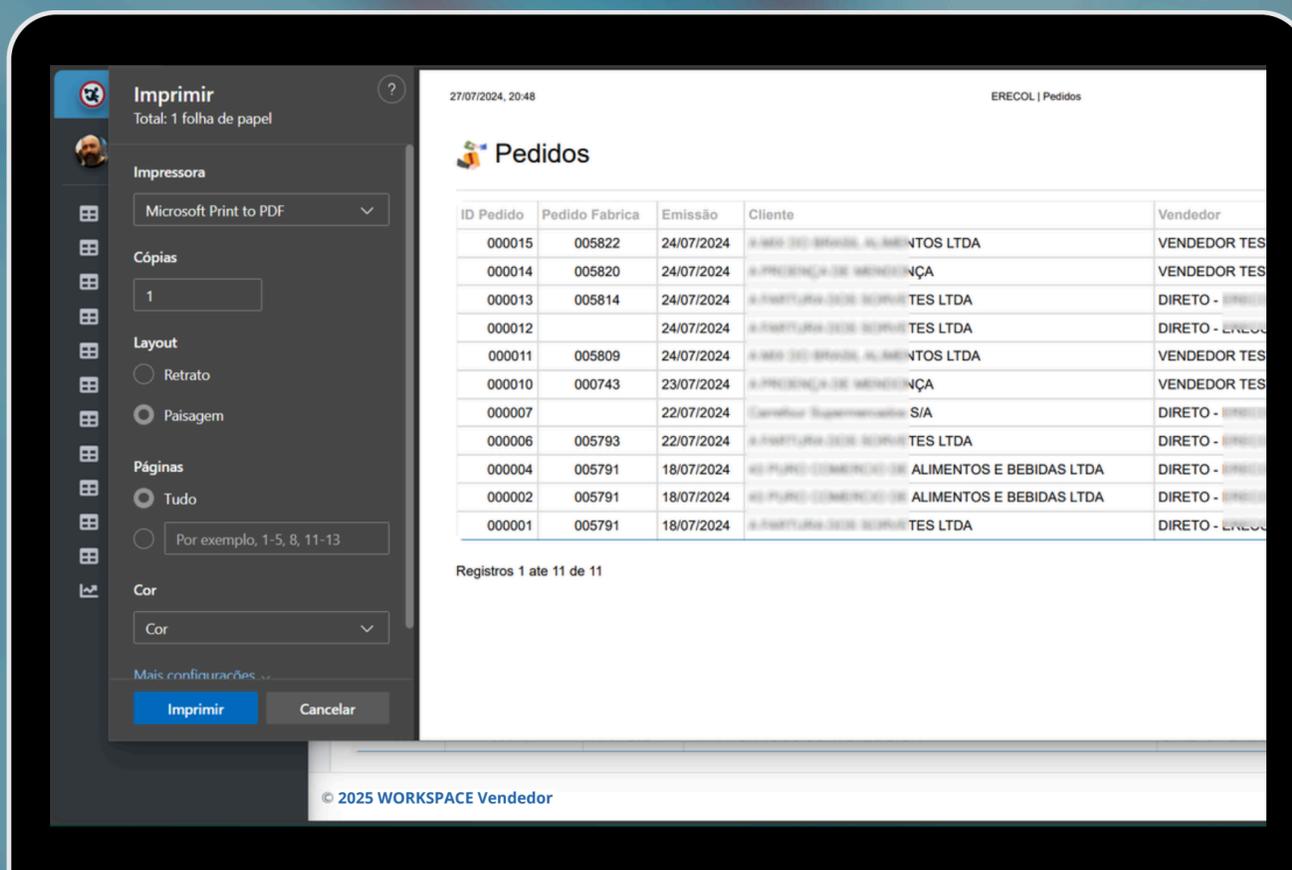


WORKSPACE VENDEDOR



WHEN USED ON COMPUTERS

CHECK YOUR DATA WITH BASIC OR CUSTOM FILTERING. IN THE LISTINGS, THERE IS AN OPTION TO UNCHECK COLUMNS THAT YOU DO NOT WANT TO PRINT AND THERE IS AN OPTION TO GENERATE A CSV FILE AND THE DATA CAN EASILY BE EXPORTED TO EXCEL OR LIBREOFFICE CALC.



PRINTING OR PDF

AS THE **WORKSPACE VENDEDOR** ALLOWS YOU TO PRINT ALMOST ANY SCREEN, YOU CAN GENERATE A PDF OF THE DATA, INCLUDING THE PROPORTION OF THE REPORT GENERATION OR EVEN PRINTING IT.



WORKSPACE VENDEDOR

AMONG OTHER ADVANTAGES, WE HIGHLIGHT:

- Low implementation and operation costs;
- No installation required, DOES NOT FORCE the user to use only a cell phone or Windows, you can work wherever you want: (Windows - Linux - Mac - Android - IOS)
- Processing carried out on our server, so the application runs quickly even on older cell phones and PCs.

INFRASTRUCTURE

Developed in state-of-the-art programming language, the database is the same one used by companies such as **UBER and 99**, ensuring robustness and practicality in operations.

SECURITY

Secure data access with **SSL certificate (https:)** with encryption of data accessed from any device.

The data and the application are stored on our server installed in one of the **largest and most secure Data Centers in Latin America, Ascenty, in São Paulo**, with guaranteed operation independent of operators.



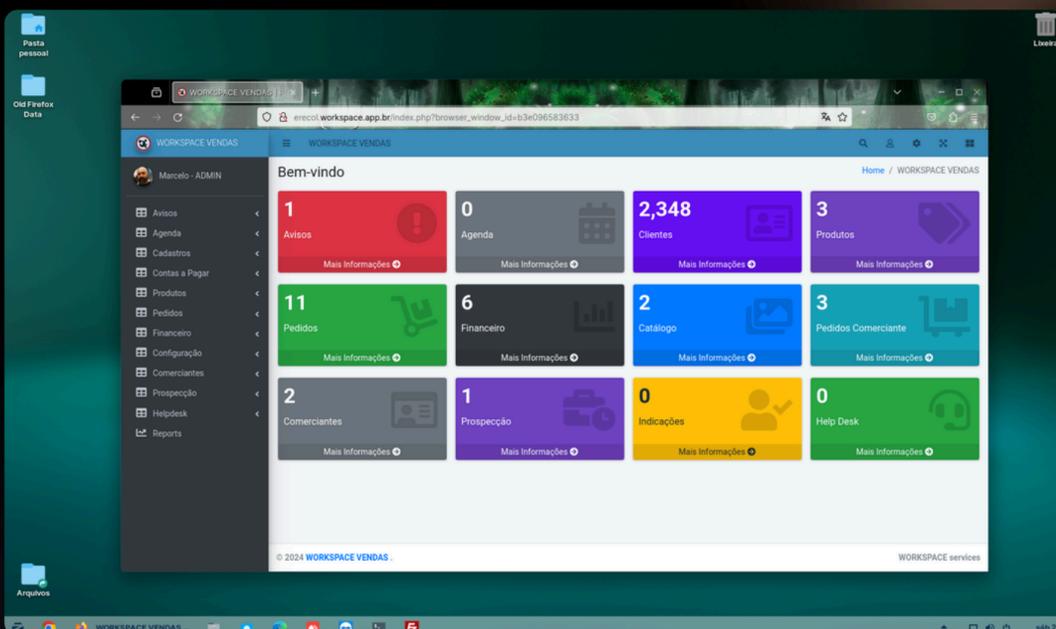
ASCENTY SP3 SÃO PAULO



CONSTANT BACKUPS AND 99% UPTIME



INFRASTRUCTURE OF THE 24 DATACENTERS



WORKSPACE VENDEDOR RUNNING ON LINUX ZORIN 17.1

USE ON ANY OPERATING SYSTEM:

- WINDOWS
- LINUX
- MAC OS
- ANDROID
- IOS



WORKSPACE **VENDEDOR**

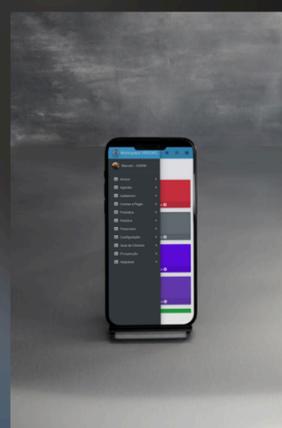
PDF

INTERACTIVE



TAP OR CLICK ON THE BUTTONS TO ACCESS

WATCH THE DEMO VIDEOS ON VIMEO



SIGN UP FOR A **FREE TRIAL**



SIGN UP

ENABLE YOUR

REPRESENTATION TODAY!



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SUBSCRIBE



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